

DINESH RAMAMURTHY

Company: **XYZ**

City State: **MOUNTAIN VIEW, CA**

Last Confirm Date: **X/X/XX**

Last Contact Date: **X/X/XX**

Position: **ENGR IC DESIGN**

Home: **XXX-XXX-XXXX**

E-Mail:

Work Direct: **XXX-XXX-XXXX**

Client: **ABC**

Work Main: **XXX-XXX-XXXX**

Project # **9: IC DESIGN ENGINEER, I/O**

Profile:

8753: BSEE and MSCS from India; Has been with XYZ for 7 years and is a Design Architect; Is currently responsible for a performance modeling project; Has expertise in logic and verification; Has 6 years of experience in microprocessor design with execution unit; Has experience in IC, logic and VLSI design; Has knowledge of Unix systems; Has experience with Verilog and Synopsys tools; Prior to this was an IC Design Engineer and Senior Member of Technical Staff; Was responsible for logic design, architecture design, and verification of the multimedia extensions (MMX) and cache portions of their RISC microprocessor; Has understanding of submicron CMOS process technology and has worked at .25 micron level; Has experience with high frequency designs, specifically 400-500 MHz; Has ability to make cost/speed/power optimization trade-off decisions; Has experience working on chipsets for I/O systems; Is proficient with 'C', 'C++', Visual Basic, and Assembly; Prior to this was working at Indian Institute of Technology (India) and was involved in a research project for multiprocessor design; Has a total of almost 11 years experience.

Sample Profile

HERSCHEL BRETON

Company: **XYZ**

City State: **REDWOOD SHORES, CA**

Last Confirm Date: **X/X/XX**

Last Contact Date: **X/X/XX**

Position: **DIR MKTG**

Home:

E-Mail: **XXXX**

Work Direct: **XXX-XXX-XXXX**

Client: **ABC**

Work Main: **XXX-XXX-XXXX**

Project # **10007: VP MARKETING**

Profile:

8018: BS equivalent in Physics from the United Kingdom; Has been with XYZ for 8 years and is a Director of Marketing; Is responsible for outbound marketing, public relations, and analyst relations covering all application server products; Has experience with diverse business processes; Interfaces with product development, corporate marketing, sales teams, education groups, marketing analysts, and media groups; Also interfaces with customers; Has experience in business development and software evangelism; Has experience interfacing with engineering teams, QA teams, documentation team, and market research; Has 4 years of product marketing experience with data warehousing products; Has understanding of target customer markets and has the ability to drive requirements to meet target customer needs; Has a solid background in strategic product planning; Was a Marketing Manager in prior position with the company; Was responsible for direct marketing, strategic planning, and marketing rollout of their database management software; Was a Technical Sales Consultant for database development tools with the company; Has a total of 11 years experience.

Sample Profile

PYOTR KENTSOV

Company: **XYZ**

City State: **SAN MATEO, CA**

Last Confirm Date: **X/X/XX**

Last Contact Date: **X/X/XX**

Position: **ENGR S/W DESIGN**

Home:

E-Mail: **XXXXXX**

Work Direct: **XXX-XXX-XXXX**

Client: **ABC**

Work Main: **XXX-XXX-XXXX**

Project # **9784: SOFTWARE ENGINEER**

Profile:

8383: BSCS from Russia and MSCS from the University of Illinois; Has been with XYZ for 3 years and is a Development Engineer; Is currently responsible for the development and design of CRM and e-business applications; Has experience with designing and implementing object oriented systems; Has experience with Dynamic Content management using XML, Java Servlets; Has a knowledge of EJB and Corba; Has experience with SQL and JDBC; Has experience with database programming specifically with Oracle products; Has experience with Java, 'C++', Web technologies, Corba, RMI, servlets, and Microsoft NT; Has managerial experience with up to 4 reports; Was previously with a Russian company and was a Software Engineer; Has a total of 10 years experience.

Sample Profile

DONOVAN KELTY

Company: **XYZ**

City State: **DALLAS, TX**

Last Confirm Date: **X/X/XX**

Last Contact Date: **X/X/XX**

Position: **REP SALES**

Home: **XXX-XXX-XXXX**

E-Mail:

Work Direct: **XXX-XXX-XXXX**

Client: **ABC**

Work Main: **XXX-XXX-XXXX**

Project # **9836: SALES ENGINEERS/SALES REPS**

Profile:

8854: BS in Chemistry and Biology from Southwest Texas University, and is currently enrolled in the MBA program at Southern Methodist University; Has been with XYZ for over one year and is a Sales Representative; Is responsible for the sales and support of B to B applications for a variety of clients; At this time is focused on major energy accounts such as Exxon, BP and Chevron; Has 2.5 years experience in e-commerce sales relating to CRMs and ERPs; Has experience with lead generation, opportunity identification, proposal development, negotiation and execution; Was with IBM for 3.5 years and was a Business Unit Executive; Prior to that was with Microsoft for one year and was a Sales Representative; Has 9 years total experience.

Sample Profile